

50 AI Companies Disrupting Legal

The Complete Intelligence Report • December 2025

\$4.3B

FUNDING IN 2025

54%

YOY GROWTH

8

UNICORNS

44%

LEGAL WORK AUTOMATABLE

Companies by Category



General Legal AI

7 Companies • \$1.2B+ Raised

Harvey (\$8B)

Clio (\$5B)

Legora (\$1.8B)

Paxton

Lexter

Noxtua

Eudia



Contract Management

8 Companies • \$700M+ Raised

Ironclad (\$3.2B)

SpotDraft

Luminance

Juro

Ontra

Icertis

Agiloft

Evisort



E-Discovery

6 Companies • \$500M+ Raised

Relativity (\$3.6B)

Everlaw

DISCO

Logikcull

Reveal

Lighthouse



Compliance & Regulatory

6 Companies • \$300M+ Raised

Norm AI (\$140M)

Regology

Drata

Vanta

Secureframe

Laika



Practice Management

6 Companies • \$800M+ Raised

Filevine (\$400M)

MyCase

PracticePanthor

Smokeball

CosmoLex

AllRize



Plaintiff/Litigation

9 Companies • \$900M+ Raised

EvenUp (\$3B)

Eve (\$1B)

Supio (\$91M)

Darrow

Justpoint

LegalMation

CaseFlood

CloudLex



Client Intake & CRM

5 Companies • \$150M+ Raised

Lawmatics

Lead Docket

Smith.ai

FirmPilot

Intake.ai



IP & Specialized

5 Companies • \$100M+ Raised

Ankar

iPNOTE

Blue J

Definely

Vesence



Harvey

The \$8B Legal AI Juggernaut

DESCRIPTION

Generative AI platform for legal professionals offering contract analysis, drafting, research, and due diligence. Built on custom LLMs with 94.8% accuracy in document Q&A tasks.

FOUNDED

2022

USERS

235+ Firms

REVENUE

\$100M+ ARR

TOTAL RAISED

\$900M+

PRICING

Enterprise contracts, typically \$50K-\$500K+ annually based on firm size. Per-seat licensing for larger deployments.

KEY DIFFERENTIATOR

First legal AI with OpenAI partnership and early GPT-4 access. Serves 50 of top AmLaw 100 firms including PwC, Allen & Overy. Proprietary hallucination detection flags fake citations.

FOUNDERS



Winston Weinberg
CEO • Ex-Litigator



Gabriel Pereyra
CTO • Ex-DeepMind Researcher



FUN FACT

Started with a cold email to Sam Altman about landlord-tenant law. Became OpenAI Startup Fund's first investment. Raised 3 mega-rounds in 2025 alone.

10/10

 UNICORN STATUS

\$8B valuation • Category leader • IPO likely 2026

04 / 52



Clio

The Legal Practice OS

DESCRIPTION

Cloud-based legal practice management platform with AI-powered Clio Duo assistant. Covers client intake, case management, billing, payments, and now legal research via vLex acquisition.

FOUNDED

2008

USERS

150K+ Lawyers

REVENUE

\$300M ARR

TOTAL RAISED

\$1.7B

PRICING

\$49-\$149/user/month for core plans. Enterprise pricing for larger firms. Clio Payments takes ~2.9% transaction fee.

KEY DIFFERENTIATOR

Most comprehensive legal OS with payments built-in. \$1B vLex acquisition (June 2025) adds 1B+ legal documents to platform. 17+ years market presence gives massive data moat.

FOUNDERS



Jack Newton
CEO & Co-Founder



Rian Gauvreau
Co-Founder



FUN FACT

Only legal tech company with NHL hockey team sponsorship. Based in Vancouver, grew 35% YoY through 2024. Processes billions in lawyer payments annually.

9/10

🦄 UNICORN STATUS

\$5B valuation • Market leader • IPO-ready

05 / 52



EvenUp

Justice Gap Closer

DESCRIPTION

AI-powered claims intelligence platform for personal injury law. Generates demand letters, analyzes medical records, and provides case valuations trained on 100K+ injury cases.

FOUNDED

2019

USERS

1,000+ Firms

REVENUE

\$50M+ ARR

TOTAL RAISED

\$385M

PRICING

Per-case pricing model. Subscription tiers based on case volume. Enterprise deals for high-volume PI firms.

KEY DIFFERENTIATOR

Only PI-focused AI trained on actual case outcomes and settlement data. Processing 10,000 cases/week. Mission-driven: "close the justice gap" for 20M annual injury victims.

FOUNDERS



Rami Karabibar
CEO & Co-Founder



Saam Mashhad
Co-Founder



FUN FACT

Reached unicorn status in 5 years. Volume nearly doubled to 10K cases/week in just 6 months. LexisNexis parent company RELX is an investor.

9/10

 UNICORN STATUS

\$3B valuation • Category creator • Explosive growth

06 / 52



Ironclad

The Salesforce of Contracts

DESCRIPTION

Digital contract lifecycle management platform. AI-powered Jurist assistant handles redlining, drafting, and analysis. Browser-based Word editor for real-time collaboration.

FOUNDED

2014

USERS

2,000+ Cos

REVENUE

\$150M ARR

TOTAL RAISED

\$333M

PRICING

Enterprise SaaS model. Per-seat licensing tailored to organization size. Multi-year contracts with land-and-expand strategy.

KEY DIFFERENTIATOR

Named Leader in Gartner CLM Magic Quadrant 2025. Processes 1B+ contracts annually. OpenAI, Snap, L'Oréal, MasterCard as customers. 60%+ using AI products.

FOUNDERS



Jason Boehmig

CEO • Ex-Fenwick Attorney



Cai GoGwilt

CTO • Ex-Palantir Engineer



FUN FACT

YC Summer 2015 batch. Boehmig was a Lehman Brothers bond trader before law school during 2008 crisis. CFO came from eBay Global Payments.

8/10

 UNICORN STATUS

\$3.2B valuation • IPO prep underway • CLM leader

07 / 52



Relativity

E-Discovery Emperor

DESCRIPTION

Enterprise e-discovery platform with RelativityOne cloud offering. AI-powered review, privilege detection, and document analysis. 24 years of legal data expertise.

FOUNDED

2001

USERS

300K+ Users

REVENUE

\$400M+ ARR

VALUATION

\$3.6B

PRICING

Pay-as-you-go with volume discounts. 1-3 year commitments available. Enterprise licensing for large law firms.

KEY DIFFERENTIATOR

Industry standard for e-discovery. aiR for Review and aiR for Privilege now standard in RelativityOne. Launched Rel Labs to fund legal AI startups with The LegalTech Fund.

LEADERSHIP



Phil Saunders
CEO



Andrew Sieja
Founder



FUN FACT

Started in Chicago basement. Hosts annual Relativity Fest conference. Acquired Text IQ for sensitive data identification. 2025 investor deal values at \$3.6B.

8/10

🦄 UNICORN STATUS

\$3.6B valuation • Market incumbent • Profitable

08 / 52



Filevine

Legal Operating Intelligence

DESCRIPTION

AI-native legal practice management platform. Case management, document automation, billing, compliance, and analytics unified with embedded AI throughout workflows.

FOUNDED

2014

USERS

100K+ Pros

CUSTOMERS

6,000 Firms

TOTAL RAISED

\$626M

PRICING

Subscription SaaS model. Tiered pricing based on firm size and feature needs. AI features driving 130% YoY revenue growth.

KEY DIFFERENTIATOR

AI built natively into platform (not bolted on). 20%+ week-over-week AI chat tool growth. 96%+ gross retention. 20M+ pages uploaded daily. Fortune 500 and government clients.

FOUNDERS



Ryan Anderson
CEO • Former Litigator



FUN FACT

Salt Lake City HQ. Second legal tech company with NHL team sponsorship. Raised \$400M in 2025 alone. Preparing for potential IPO.

8/10

🦄 UNICORN PATH

\$600M+ raised • High growth • IPO candidate



Norm AI

Regulatory AI Agents

DESCRIPTION

Converts regulations, laws, and policies into AI compliance agents. "Compliant by design" approach embeds checks into workflows for marketing, contracts, and communications.

FOUNDED

2022

USERS

\$30T AUM Clients

REVENUE

Scaling

TOTAL RAISED

\$140M

PRICING

Enterprise SaaS. Custom pricing based on compliance scope and workflow integrations. Major financial services focus.

KEY DIFFERENTIATOR

Proprietary LEAP (Legal Engineering Automation Platform) turns regulations into decision trees. Launched Norm Law LLP - first AI-native law firm. Clients include Blackstone.

FOUNDERS



John Nay
CEO • Stanford CodeX Fellow



FUN FACT

Advisory board includes ex-SEC Commissioner Troy Paredes and ex-CFTC Commissioner. Marc Benioff and Henry Kravis are investors. Launching actual law firm.

8/10

 **UNICORN PATH**

\$140M raised • Blackstone-backed • Rapid scaling



Legora

European Legal AI Leader

DESCRIPTION

AI legal assistant for research, drafting, and case analysis. Microsoft Word integration and agentic web search. Formerly known as Leya before February 2025 rebrand.

FOUNDED

2023

USERS

Major EU Firms

REVENUE

Rapid Growth

TOTAL RAISED

\$230M+

PRICING

Subscription model for law firms. Enterprise tiers. Expanding from Europe to US market with New York office.

KEY DIFFERENTIATOR

Fastest-growing European legal AI. Deep collaboration model with law firm clients. Product-led growth with rapid iteration. ICONIQ and General Catalyst backed.

FOUNDERS



Max Junestrand
CEO & Founder



FUN FACT

Stockholm-based, Y Combinator alumni. Raised \$80M Series B + \$150M Series C in same year. Rebranded from Leya to Legora in Feb 2025.

9/10



UNICORN STATUS

\$1.8B valuation • European champion • US expansion



SpotDraft

CLM for Mid-Market

DESCRIPTION

AI-driven contract lifecycle management for in-house legal teams. AI-assisted redlining, e-signatures, intelligent repository, clickwrap agreements, and third-party paper handling.

FOUNDED

2017

USERS

400+ Orgs

EMPLOYEES

250+

TOTAL RAISED

\$80M

PRICING

Mid-market focused pricing. Subscription model based on contract volume and features. Implementation support included.

KEY DIFFERENTIATOR

Built specifically for in-house legal teams (not law firms). VerifAI and ClickThrough products. Fast Company Most Innovative 2024. Forbes Asia 100 To Watch.

FOUNDERS



Shashank Bijapur

CEO • Harvard Law, Ex-NYC Attorney



Madhav Bhagat

CTO • Carnegie Mellon, Ex-Google



FUN FACT

HQ in Bengaluru with NYC office. Crunchbase's own legal team uses SpotDraft. Added ex-Meta/Coinbase veteran as COO in 2024.

7/10

 RISING STAR

\$80M raised • Strong growth • Mid-market leader

12 / 52



Supio

PI Case Intelligence

DESCRIPTION

AI-powered platform for personal injury and mass tort law firms. Document intelligence, medical data analysis, demand letters, and case chronologies with human expert verification.

FOUNDED

2021

USERS

Top PI Firms

GROWTH

4x YoY ARR

TOTAL RAISED

\$91M

PRICING

Subscription model for PI/mass tort firms. Tiered by case volume and feature set. Implementation and training included.

KEY DIFFERENTIATOR

AI-first architecture (not legacy + AI). Human verification layer for accuracy. Helped secure \$495M verdict against Abbott Labs. Thomson Reuters Ventures backed.

FOUNDERS



Jerry Zhou

CEO • Ex-Microsoft Engineer



Kyle Lam

Co-Founder • Ex-Microsoft Engineer



FUN FACT

Seattle-based. Founders are childhood friends and Avalara colleagues. Hired ex-Salesforce Einstein AI leader as CMO. Doubling 100-person team.



Darrow

Justice Intelligence Platform

DESCRIPTION

AI-powered platform that scans public data to detect class action opportunities. Identifies legal violations, estimates victims, predicts outcomes, and values cases for plaintiff attorneys.

FOUNDED

2020

USERS

50+ Law Firms

CASES FOUND

\$10B+ Value

TOTAL RAISED

\$63M

PRICING

Per-case basis for data insights. PlaintiffLink service for connecting attorneys with vetted plaintiffs.

KEY DIFFERENTIATOR

Only AI finding class action cases before they exist. Crawls SEC filings, social media, consumer complaints, court dockets. Named after Clarence Darrow, civil liberties legend.

FOUNDERS



Evyatar Ben Artzi
CEO • Litigator




Gila Hayat
CTO • Software Engineer



FUN FACT

Tel Aviv + NYC based. YC Winter 2021. Won 2024 AI Breakthrough Award. Mission: "doing well by doing good" - finding meritorious cases.

7/10  **RISING STAR**
\$63M raised • Unique category • Impact-driven

14 / 52



Eve

Plaintiffs' Bar AI

DESCRIPTION

AI-powered legal platform specifically for plaintiff law firms. Case management, document analysis, and litigation support designed for contingency fee practices.

FOUNDED

2022

USERS

Plaintiff Firms

REVENUE

Growing

TOTAL RAISED

\$150M+

PRICING

Subscription model for plaintiff firms. Tiered by firm size and case volume.

KEY DIFFERENTIATOR

Built exclusively for plaintiffs' bar (not big law). \$47M Series A in Jan 2025, reached \$1B valuation with \$103M total raise. Lightspeed and Menlo Ventures backed.

LEADERSHIP



Eve Team
San Francisco Based



FUN FACT

One of few legal AI unicorns focused exclusively on plaintiffs. Competitors EvenUp and Supio in same space driving massive investment.

8/10  **UNICORN STATUS**
\$1B valuation • Plaintiff focus • Fast growth



Spellbook

Contract AI in Word

DESCRIPTION

AI contract drafting and review tool integrated directly into Microsoft Word. Suggests clause language, flags risks, provides negotiation tips for transactional lawyers.

FOUNDED

2018 (Rally)

USERS

Solo to BigLaw

REBRAND

2022

TOTAL RAISED

\$30M

PRICING

Subscription per-seat model. Accessible to solo practitioners. Enterprise tiers for larger firms.

KEY DIFFERENTIATOR

Native Word integration (lawyers don't change workflow). Focused on transactional work. Thomson Reuters Ventures investor signals strategic importance.

FOUNDERS




Scott Stevenson
CEO



FUN FACT

Originally Rally, rebranded to Spellbook in 2022 during GPT boom. \$10.9M seed in June 2023, \$20M Series A in Jan 2024. Canadian company.

6/10

 **RISING STAR**

\$30M raised • Word integration • Scaling

Companies 14-25: Contract & Practice Management

14. Luminance

Focus: AI contract analysis
Founded: 2015 | **HQ:** London
Raised: \$75M Series C (2025)
Differentiator: Proprietary "Legal-Grade™ AI" built in-house, 6x ARR growth
Unicorn Path: 7/10

15. Ontra

Focus: Contract automation for PE/VC
Founded: 2017 | **HQ:** San Francisco
Raised: \$70M debt (2025)
Differentiator: Private equity specialization with lawyer network
Unicorn Path: 6/10

16. Juro

Focus: Browser-based contracts
Founded: 2016 | **HQ:** London
Raised: \$35M+ total
Differentiator: All-in-one editor, no Word dependency
Unicorn Path: 6/10

17. Everlaw

Focus: Cloud e-discovery
Founded: 2010 | **HQ:** Oakland
Raised: \$200M+ total
Differentiator: Intuitive UI, Storybuilder for case narratives
Unicorn Path: 7/10

18. DISCO

Focus: Cloud-native e-discovery
Founded: 2013 | **HQ:** Austin
Status: Public (went public 2021)
Differentiator: Speed and simplicity, predictive AI
Unicorn Path: 8/10 ✓

19. Logikcull

Focus: Simplified e-discovery
Founded: 2004 | **HQ:** San Francisco
Raised: \$50M+ | Acquired by Reveal
Differentiator: Self-service for smaller matters
Unicorn Path: Acquired

20. Paxton

Focus: AI legal research assistant
Founded: 2023 | **HQ:** San Francisco
Raised: \$30M+ | \$22M Series A (2025)
Differentiator: 14x MRR growth in 9 months, small firm focus
Unicorn Path: 7/10

21. Justpoint

Focus: Toxic exposure litigation
Founded: Recent | **HQ:** US
Raised: \$100M+ (\$45M Series A + \$50M credit)
Differentiator: Scientists + epidemiologists + lawyers combo
Unicorn Path: 7/10

22. CaseFlood.ai

Focus: Client intake automation
Founded: 2024 | **HQ:** US
Raised: \$3.2M seed (YC)
Differentiator: AI calls, SMS, scheduling 24/7
Unicorn Path: 5/10

23. LegalMation

Focus: Litigation automation

Founded: 2016 | **HQ:** US

Raised: \$23M (\$15M Series A 2023)

Differentiator: Defense-side focus, draft pleadings

Unicorn Path: 5/10

24. Definely

Focus: Legal document workflows

Founded: Recent | **HQ:** London

Raised: \$30M Series B (2025)

Differentiator: Agentic AI "Enhance" product, Word plugin

Unicorn Path: 6/10

25. Regology

Focus: Regulatory intelligence

Founded: 2017 | **HQ:** San Francisco

Raised: \$20M+ | YC Alumni

Differentiator: Smart Law Library™, 50-state + global coverage

Unicorn Path: 6/10

17 / 52

Companies 26-38: Compliance, IP & Specialized

26. Blue J

Focus: Tax law AI

Founded: 2015 | **HQ:** Toronto

Raised: \$122M (2025)

Differentiator: Predictive tax outcome analysis

Unicorn Path: 7/10

27. Icertis

Focus: Enterprise CLM

Founded: 2009 | **HQ:** Bellevue

Raised: \$250M+ | \$115M 2021

Differentiator: Fortune 500 focus, massive scale

Unicorn Path: 8/10 ✓

28. Agiloft

Focus: No-code CLM

Founded: 1991 | **HQ:** Redwood City

Raised: \$45M (2021)

Differentiator: Highly customizable, no-code platform

Unicorn Path: 6/10

29. Evisort

Focus: Contract intelligence

Founded: 2016 | **HQ:** San Francisco

Raised: \$35M+

Differentiator: AI contract analytics, clause extraction

Unicorn Path: 6/10

30. Vanta

Focus: Security compliance

Founded: 2018 | **HQ:** San Francisco

Raised: \$203M | \$2.5B valuation

Differentiator: SOC 2/HIPAA automation leader

Unicorn Path: 9/10 ✓

31. Drata

Focus: Security compliance

Founded: 2020 | **HQ:** San Diego

Raised: \$328M | \$2B+ valuation

Differentiator: Continuous compliance monitoring

Unicorn Path: 9/10 ✓

32. Secureframe

Focus: Security compliance

Founded: 2020 | **HQ:** San Francisco

Raised: \$79M

Differentiator: YC-backed, fast SOC 2 path

33. Ankar

Focus: IP management AI

Founded: 2024 | **HQ:** London

Raised: £3M seed

34. iPNOTE

Focus: Global IP management

Founded: Recent | **HQ:** US

Raised: \$1M seed (2025)

Differentiator: Cross-border IP portfolio management

Unicorn Path: 7/10

Differentiator: Palantir founders, invention disclosure automation
Unicorn Path: 5/10

Unicorn Path: 4/10

35. CloudLex

Focus: PI case management
Founded: 2013 | **HQ:** New York
Raised: Private
Differentiator: Personal injury specialization
Unicorn Path: 5/10

36. Vesence

Focus: Document checking AI
Founded: 2024 | **HQ:** Stockholm
Raised: Seed (2025)
Differentiator: IDE for legal work in Word, 100s of AI agents
Unicorn Path: 5/10

37. Noxtua

Focus: German legal AI
Founded: Rebranded 2024 | **HQ:** Germany
Raised: €80.7M (\$91.6M)
Differentiator: Backed by C.H. BECK (German law publisher)
Unicorn Path: 6/10

38. Eudia

Focus: Corporate legal ops
Founded: Recent | **HQ:** US
Raised: \$105M Series A (2025)
Differentiator: \$75M earmarked for acquisitions, buy-and-build
Unicorn Path: 7/10

18 / 52

Companies 39-50: Practice Tools & Emerging Players

39. MyCase

Focus: Practice management
Founded: 2010 | **HQ:** San Diego
Status: Acquired by AffiniPay
Differentiator: All-in-one for small firms
Unicorn Path: Acquired

40. PracticePanther

Focus: Practice management
Founded: 2012 | **HQ:** Miami
Status: Acquired by AffiniPay
Differentiator: Modern UI, mobile-first
Unicorn Path: Acquired

41. Smokeball

Focus: Practice management
Founded: 2013 | **HQ:** Chicago
Raised: \$30M+
Differentiator: Automatic time tracking
Unicorn Path: 5/10

42. AllRize

Focus: AI practice management

Founded: Recent | **HQ:** US

Raised: Growing

Differentiator: AI-powered from ground up, 3.0 release 2025

Unicorn Path: 5/10

43. Lawmatics

Focus: Legal CRM

Founded: 2017 | **HQ:** San Diego

Raised: \$25M+

Differentiator: Marketing automation + intake

Unicorn Path: 5/10

44. FirmPilot

Focus: AI legal marketing

Founded: Recent | **HQ:** US

Raised: \$11.7M (TR Ventures, HubSpot)

Differentiator: AI-driven client acquisition

Unicorn Path: 5/10

45. Smith.ai

Focus: Virtual receptionist

Founded: 2015 | **HQ:** Palo Alto

Raised: \$10M+

Differentiator: AI + human hybrid answering

Unicorn Path: 4/10

46. Reveal

Focus: AI e-discovery

Founded: Acquired Brainspace | **HQ:** US

Status: Private equity backed

Differentiator: Analytics + visualization focus

Unicorn Path: 6/10

47. Lighthouse

Focus: E-discovery services

Founded: 1995 | **HQ:** Seattle

Status: AI search expansion 2025

Differentiator: Services + software hybrid

Unicorn Path: 6/10

48. Aracor AI

Focus: Due diligence AI

Founded: Recent | **HQ:** Miami

Raised: \$4.5M pre-seed

Differentiator: "Co-intelligent" human + AI model

Unicorn Path: 4/10

49. Valla

Focus: Employment rights AI

Founded: Recent | **HQ:** London

Raised: Seed (2025)

Differentiator: Access to justice for workers

Unicorn Path: 4/10

50. Lexter

Focus: Brazilian legal AI

Founded: Recent | **HQ:** Brazil

Raised: YC backed

Differentiator: First legal LLM in Brazil, top 5 firms

Unicorn Path: 5/10

Key Takeaways

Category Leaders

General AI: Harvey (\$8B)

Practice Mgmt: Clio (\$5B)

Contracts: Ironclad (\$3.2B)

E-Discovery: Relativity (\$3.6B)

Plaintiff: EvenUp (\$3B)

Fastest Growing

Harvey: 3 mega-rounds in 2025

EvenUp: Volume doubled in 6mo

Supio: 4x YoY ARR growth

Paxton: 14x MRR in 9 months

Legora: Seed to \$1.8B in 2 years

Investment Themes

PI/Plaintiff AI: Hot vertical

Compliance automation: Rising

European challengers: Legora, Noxtua

Word integration: Spellbook, Vesence

AI-native law firms: Norm Law

The legal industry's \$200B inefficiency problem is being solved by AI—

44% of legal work can be automated.

These 50 companies are leading the charge.

Created by Claude

Data compiled December 2025

Sources: TechCrunch, Crunchbase, Law360, LawSites, Company Announcements

Prepared for JJ Shay • Global Gauntlet AI